

JUST.

NEWS RELEASE

Monday 19th June 2023



FinCalc integrates Just Group's innovative guaranteed income producing asset into its cashflow modelling software

- Just Group's guaranteed income producing asset, delivered through its Secure Lifetime Income solution, sits on platform within the SIPP drawdown
- FinCalc and Just Group offer advisers free training session to demonstrate value of the cashflow modelling tool (90 minutes CPD)

Just Group's guaranteed income producing asset has been integrated into FinCalc's comprehensive cashflow modelling software.

The guaranteed income producing asset, created by Just Group, helps DFMs and advisers achieve better client outcomes. The majority of clients can achieve higher portfolio values and a more sustainable plan when using the guaranteed income producing asset as part of the SIPP drawdown portfolio.

FinCalc's software equips advisers with user friendly tools that help them provide their clients with fully comprehensive advice. Just's Secure Lifetime Income solution integration into FinCalc's cashflow modelling software will help advisers and portfolio managers achieve more certainty over investment outcomes for clients.

A UK-wide series of face-to-face seminars begins tomorrow (Tuesday 20 June). Attendees will be able to see FinCalc's detailed approach to cashflow modelling demonstrated live; and the seminars will help to demonstrate the greatly improved outcomes that blending income guarantees can generate for retirees. Each seminar attracts 90 minutes CPD.

A dozen events will be hosted by FinCalc and Just Group starting on Tuesday 20th June in Exeter at the Court Hotel. Those interested in attending an event should visit the following webpage for more details: <https://events.fincalc.co.uk/>

Jason Wykes, CEO at FinCalc, said: "I am thrilled about our partnership with Just, which not only offers real-time rates for their guaranteed income producing asset, but also highlights the power of cashflow modelling in demonstrating the impact of this powerful asset over time.

"Through our joint seminars, we aim to showcase how FinCalc's robust features can help advisers witness firsthand the benefits of integrating Just's guaranteed income producing asset and how cashflow modelling can assist them in fulfilling their consumer duty requirements. This partnership exemplifies our commitment to providing advisers with cutting-edge tools and insights to better serve their clients."

Yannis Katsis, Business Development Director at Just Group, commented: "People in retirement face very different risks to those who are still working and building their wealth and not all of the financial planning tools available currently recognise or adapt to this.

“FinCalc's inclusion of our guaranteed income producing asset into their cash flow modelling software shows innovative thinking – and it enables portfolio managers and IFAs to manage the risks facing investors in decumulation and achieve more certainty over investment outcomes.”

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Notes to Editors

About Just

Just (Just Group plc) is a FTSE-listed specialist UK financial services company.

A leader in the individual retirement income, care and defined benefit de-risking markets, Just has been trusted to manage around £23 billion of customers' retirement savings and has helped customers release more than £6 billion from their properties.

Just provides the following wide range of products, advice and professional services to individual customers, financial intermediaries, corporate clients and pension scheme trustees:

Marketed Products

- De-risking solutions for pension scheme trustees who want to remove the financial uncertainty of operating defined benefit pension schemes;
- Individually underwritten retirement income products delivering a guaranteed income for life;
- Long term care plans that provide those people moving into residential care with peace of mind by knowing a regular payment will be made to the care provider for the rest of their life;
- Lifetime mortgages for people who want to safely release some of the value from their home.

Professional services

- Regulated financial advice and guidance services for individuals wanting help in using their pension savings and/or releasing some of the value from their home; and
- A range of business services tailored for our corporate clients, ranging from consultancy and software development to fully outsourced customer service delivery and marketing services.

The companies within Just Group are authorised and regulated in the United Kingdom by the Financial Conduct Authority and / or the Prudential Regulation Authority.

